

RAIFFEISEN CENTROBANK WINS AGAIN STRUCTURED PRODUCTS EUROPE AWARD "BEST IN CENTRAL AND EASTERN EUROPE"

We are pleased to inform you that Raiffeisen Centrobank made it to the very top for the third time at this year's Structured Products Europe Awards in London. After 2007 and 2010 we became again number one of the European certificates branch in the category "Best in Central and Eastern Europe".



The award highlights our continued efforts as well as the constant aim to provide superior products and service in our core countries in Central and Eastern Europe (CEE) especially in the currently challenging market environment.

RCB'S SUSTAINABLE CEE-ENGAGEMENT: PIONEER WORK AND MORE

We are one out of few issuing houses which is entitled to distribute certificates publicly in the CEE region. We have been using this opportunity to advance our pioneering role with regards to the setting up of distribution channels for our certificates in eight countries and to establish trading and sales of certificates as a key area of business of RCB since 2006. Meanwhile we are not only listing certificates in Vienna, Stuttgart or Frankfurt but are responsible for the very first certificate-listing at stock exchanges in Prague, Warsaw, Budapest and Bucharest. The acknowledgement by this award is an additional motivation for us to continue our CEE-engagement, to use our expertise as well as the great potential in this region in order to set further milestones.



Heike Arbter, Deputy Director,
Head of Team Structured Products

ADDED VALUE FOR CLIENTS' PORTFOLIOS THROUGH KNOWLEDGE TRANSFER

To maintain the leading position in the CEE region was and still is RCB's prime goal in 2012. Through continued efforts regarding education on certificates, the know-how transfer in core markets, particularly in Poland, could be advanced. The founding of an own distribution platform as well as enforced marketing activities largely contributed to professionalize sales. This year again we could convince private in institutional investors on the added value that certificates bring to their portfolios. Thus the bank could prove once more its ability to provide products in every market phase as a perfect alternative to conventional investment tools with the advantage of risk optimization and outperformance. In times of little investment alternatives on the capital markets our products have been established as sustainable and intelligent investment tools.

TAILOR MADE PRODUCTS BASED ON CLIENTS NEEDS

Certificates have been gaining international popularity in the last years since they allow investors to participate in the development of capital markets already with small amounts and in accordance with market opinion, investment horizon and risk profile. Another major advantage of certificates is their rapid process of issuing: with our tailor-made products based on investors' needs we enable our customers within a few days to benefit from market chances.

In order to meet the high demand of our international clients, we issue products based on different currencies and provide product information in the respective local language. In doing so, we would like to reach an utmost level of service and transparency.

OUR SUCCESS IS YOUR SUCCESS

Our motto is: "We are only as strong as our clients."

We would like to take this opportunity to thank you for the confidence in RCB as well as for the excellent cooperation. We would furthermore like to ensure that we will continue to meet your high demands with our products and services with greatest efforts.

About Raiffeisen Centrobank AG

Raiffeisen Centrobank is a leading Austrian investment bank offering the full spectrum of services and products associated with stocks, derivatives and equity capital market transactions, both via the stock exchange and off market. Supported by its Raiffeisen Investment network, the bank offers ECM and M&A advisory services in more than ten countries in CEE as well as in Turkey. Focusing on the markets in Central and Eastern Europe, Raiffeisen Centrobank is committed to constantly expanding its activities in the region. In addition, the bank offers exclusive and customized Private Banking services.

Further information may be obtained on the internet at www.rcb.at or through the product hotline of Raiffeisen Centrobank, phone **+43(0)1 51520 - 484**.
